

GREER LOVE

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EXPERIENCE

- 2018 – Present** **LENOX PARTNERS** **Austin, TX**
CEO and Managing Director
▪ Oversee all day-to-day operations for Mo Bamba’s personal and professional endeavors
- 2011 – 2018** **HURON CAPITAL PARTNERS** **Detroit, MI**
Private Equity Vice President
Board of Directors, Sock & Accessory Brands Global Inc.
▪ Sourced, evaluated, and executed lower middle market private equity investments in an array of industries through direct outreach and by cultivating intermediary relationships
▪ Conducted all aspects of business, industry, and financial due diligence for prospective investments; created detailed financial and valuation models; managed teams of attorneys and consultants during deal execution; negotiated acquisition and financing agreements
▪ Board observer for 6 portfolio companies, working extensively with senior executives to develop monthly operating initiatives, key performance indicators, add-on acquisition strategies, annual budgets, and other corporate actions; compiled monthly reporting for Huron’s limited partners
▪ Founder and Chairman of ACG Detroit NextGen – doubled membership (age 35 & under) since 2013, recruiting professionals from PE, accounting, law, investment banking, and lending institutions
- 2006 – 2008** **WATCH HILL PARTNERS** **New York, NY**
Investment Banking Analyst
▪ Ran broad sell-side auction process for an event management company; authored compelling investment memorandum, built multi-variable financial model, and marketed to prospective buyers
▪ Advised private equity firm on purchase, structuring, and financing of a specialty chemical company
▪ Spearheaded efforts as Internal Marketing Chair to overhaul Watch Hill Partners website and brochure; re-shaped WHP’s marketing message and increased web traffic hits by 12x
- 2005 – 2006** **CITIGROUP** **New York, NY**
Investment Banking Analyst
▪ Synthesized key credit metrics and presented risk factors to Commitments Committee regarding a proposed debt offering for an Icelandic bank (resulted in Citi scaling back participation by \$500M)

EDUCATION

- 2009 – 2011** **UNIVERSITY OF MICHIGAN** **Ann Arbor, MI**
Master of Business Administration, Stephen M. Ross School of Business
▪ Emphases in Corporate Strategy and Finance
▪ Elected: President of the Ross Habitat for Humanity Chapter, Vice-President of the Linus Foundation
- 2001 – 2005** **INDIANA UNIVERSITY** **Bloomington, IN**
Bachelor of Arts, Sociology
▪ GPA: 3.84 / 4.00 - Phi Beta Kappa, Magna Cum Laude
▪ Selected: First violin section of the Jacobs School of Music Symphony Orchestra
▪ Elected: President of Alpha Lambda Delta Honors Society; 1 of 35 national Trow Scholarship recipients
▪ Elected: President of Finance Club; VP of Investment Banking Workshop (Kelley School of Business)
- 2003** **OXFORD UNIVERSITY (Study Abroad)** **Oxford, England**

ADDITIONAL

- 2016 – Present**
2007 – Present
- COMMUNITY OUTREACH AND SPORTS INVOLVEMENT**
- **Local Development Finance Authority** – Appointed by Detroit Mayor Mike Duggan to serve on Board
 - **Locke's Lions** - Public School 208 (Harlem, NY): Founded program with dual academic and athletic focus for 5th graders based on experience as an NCAA student-athlete tutor
 - Co-founded local inter-scholastic basketball league with weekly competitions and end of season tournament
 - 82% of kids received 3/4 or 4/4 on English Language Arts State Examination
 - Currently working with same group of kids on SAT prep, college applications and Division 1 recruitment
 - **Racquet Up Detroit:** Youth development program that uses the sport of squash in combination with academic tutoring, community service, college exposure, and mentoring to support and empower Detroit youth
 - **Real Estate:** Invested in 7 residential properties in downtown Detroit – 3 successful exits, 3 exits targeted Fall 2018
 - **Sports enthusiast:** Golf (hcp. 9); Basketball; Tennis; Ping Pong (2nd Place, All-Campus Intramural Tournament); Fantasy Football Commissioner (3x champion); Detroit Lions and Pistons
- 2011 – 2018**